

VIP PAYROLL

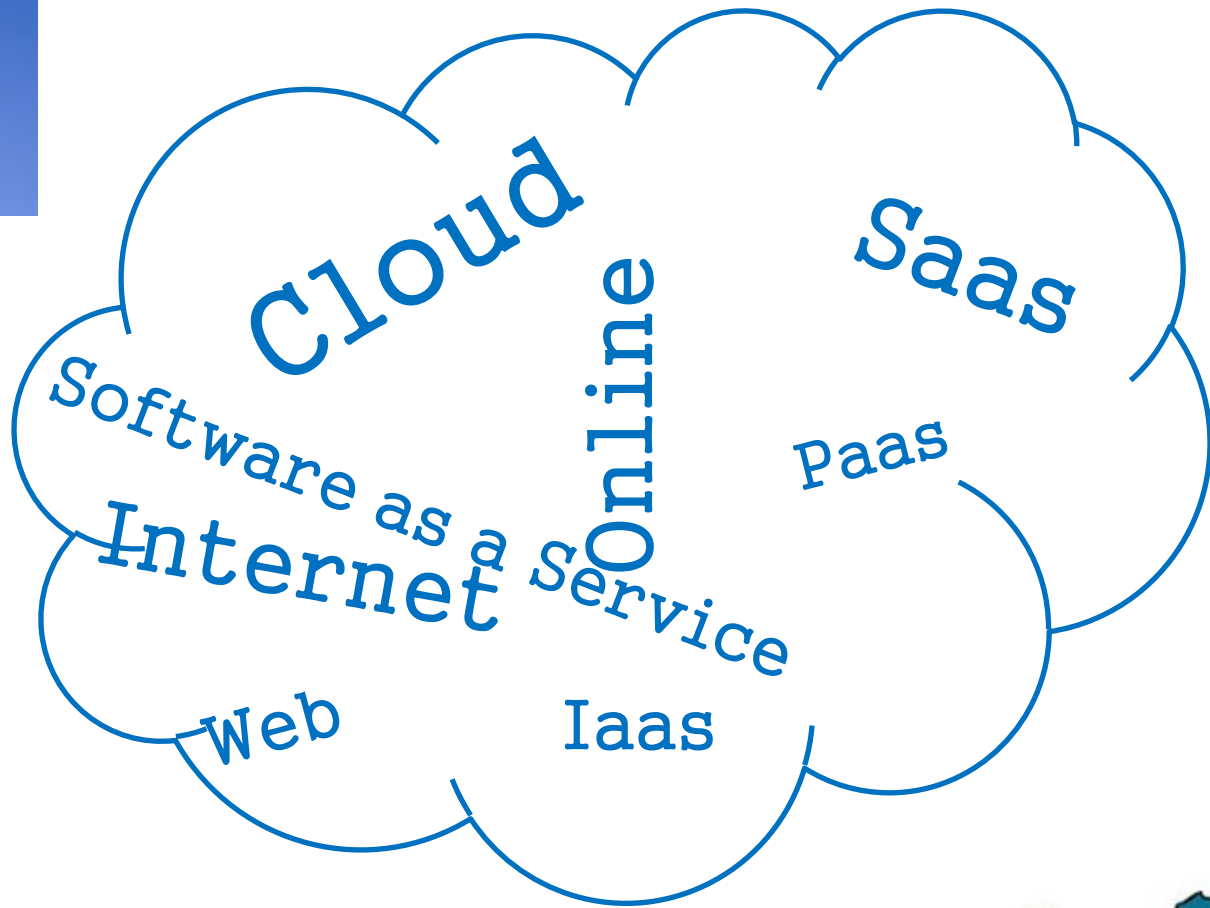
SA's leading payroll & hr service provider

On-premise vs. On line

The future of doing your Payroll
and HR is here...

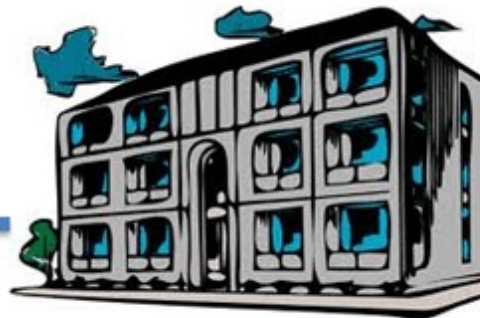


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On-premise software

Wikipedia defines it as:

Software that is installed and run on computers on the premises
(in the building) of the person or organisation using the software



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On-premise software

Some attributes of on-premise software are:

- Multiple physical copies of the software
- Various potential versions of the software
- Different configurations at each site
- Customised versions of the software at some sites



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On-premise software

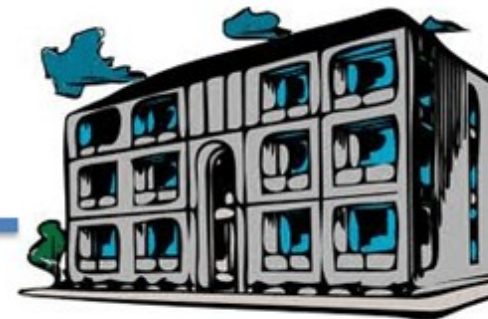
Some attributes of on-premise software are:

- The software is installed on-site (licence per site)
- You have control over systems and your data
- Data is stored internally
- IT staff is employed for maintenance and support
- Internal responsibility for backups and disaster recovery



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Online software



Wikipedia defines it as:

Software as a service (SaaS), sometimes referred to as “on-demand software”, is a software delivery model in which the software and its associated data are hosted centrally, typically in the cloud (internet) and are typically accessed by users using a web browser.



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Online software



The 451 group defines it as:

SaaS [application] a hosted application accessed through a web browser. SaaS is the ongoing support of applications whose core value to the customer pertains to alleviating maintenance and daily technical operation and support of software. SaaS is a newer model of Web-delivered software offered with a subscription instead of traditional licence.



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Online software

Only an internet connection is required



- No software downloaded or installed by user
- No expense on IT infrastructure

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Why do start-ups, small and medium sized businesses choose to use software in the cloud?

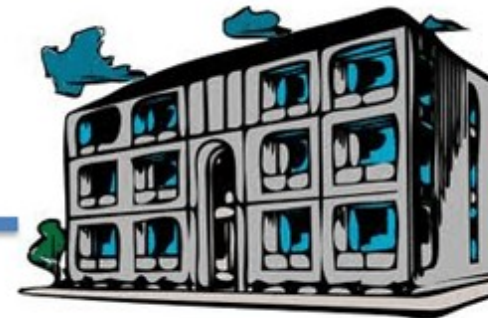


- Time to get started
- Reduced cost
- Resource sharing
- Third party manages software and infrastructure
- Pay-as-you-go costing
- Faster roll-out of new software



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Why do large enterprises prefer to use on-premise software?

- Laws and company policies mandating on-site management and storing of data
- Choose not to be reliant on a third party for availability and reliability of software and services such as bandwidth
- Uncertainty about portability of data and vendor lock in
- Security and privacy
- Future increases in subscription prices on SaaS applications



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Drivers for cloud adoption



- Frequency and ease of software updates – and they are done by the service provider
- Reduced cost - IT infrastructure & pricing
- Maintenance managed in one location
- Legislation compliance
- Innovation
- Mobility Anywhere, anytime



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So, what are the inhibitors to adoption of cloud computing?



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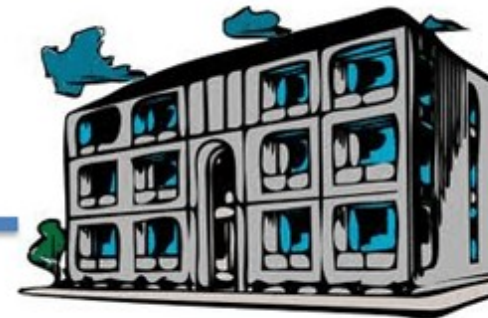
Security of data & user privacy

- Know where your data is kept – it could be in another country
 - Check confidentiality clauses and Terms and Conditions of the service provider
- Check whether your service provider:
 - Has a security certificate (SSL) in place on their website
 - Has a firewall on the server where the data is kept
 - Is storing your data in a physically secure location



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Data ownership (vendor lock-in)

- Always ensure that your service provider has means to give you your data – whether it is in a csv file, text file or a backup of your data. You remain the owner of your data, even if it is not kept onsite!
- How often does the service provider make backups?



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Service levels and customer experience

- How reliable is your service provider?
 - Make sure they are still able to provide excellent support
- How complex is it to get going?
- Continuity of service
 - How often are the internet lines or cellular networks down?
 - What disaster recovery and backup processes are in place when the servers go down?



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Total cost of ownership



- IT infrastructure is difficult, time consuming and expensive to setup and maintain, especially for individuals and smaller companies
 - When using the cloud, you only need a basic device which can access the internet. So, you have capital savings as you don't need to buy and maintain expensive hardware and software
 - You also have IT operations savings – staffing costs are saved as you don't need to employ staff to maintain the IT infrastructure. There is also no replacement and re-implementation costs when servers and software needs to be upgraded



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Total cost of ownership

- Reduced risk and cost of project failure when implementing SaaS solutions
 - On-premise solutions require hardware and software procurement, installation, configuration, integration and testing
- Faster time to value – you will start using the SaaS solution much sooner as it does not require procurement, setup and configuration
- Easier to adapt – it is much easier and faster to modify functionality in a SaaS application than in on-premise solutions



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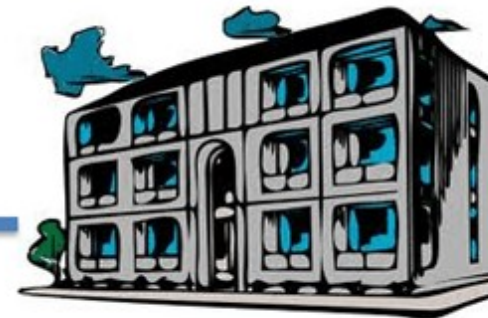
Total cost of ownership

- Superior operations – SaaS vendors can offer better operating capabilities cost effectively, as the cost is spread over all users
 - This means higher availability, better performance, better backup and data recovery, fewer maintenance issues, etc



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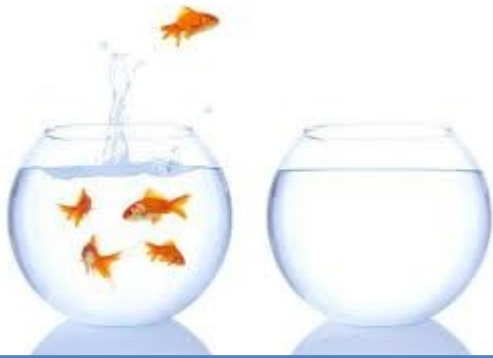


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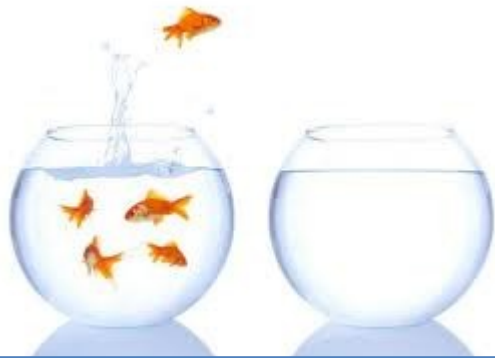
The % of respondents in a recent survey who said more people will be using cloud computing by 2015 than on-premise software



Are you ready
to make the move to the
cloud?



If you are not,
they are.



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