



GLOBAL
M I G R A T I O N S A

Reg. No.: 2006/00262507 • Registered SA Immigration Practitioner No.: 2004.01.0108

Global Migration SA
Presentation to SARA Breakfast
Durban: 7 September 2010



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Global Migration SA

Company Profile and outline of Services

Offices in Johannesburg, Cape Town, Durban,
Somerset West, Knysna, London (UK)

CONTACT DETAILS: Johannesburg: 011-480-4910

Cape Town: 0027-21-419-0934; Inside South Africa: 0861-644-728

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Service Overview:
INBOUND

- Immigration permits for South Africa (Business, Work, Study, etc);
- HR Support for Expatriate Staff (Relocation services: Home Finding, schools, Doctors, Orientation; Bank accounts, Tax advice, etc) ;
- Business Establishment : Office location, business registration, etc ;
- Referrals to reputable practitioners in other fields (Tax, Expat Management, Expat Labour Law)

OUTBOUND

- UK: all Visas and permits
- Africa: business visas and work permits



COMPANY APPROACH

- Immigration Issues must fit with Corporate Strategy and HR Strategy
- To make Process work consider:
 - Staff requirements min 3-6 months, up to 5 years ahead
 - Type of permit/s
 - Small number of diverse professions required? or
 - Larger group (10+)
 - Potential problems for applicant or with Embassy/ consulate's approach/interpretation
- Best to start with AUDIT of FOREIGN STAFF



Issues/Challenges: Inbound to SA (Immigration)

- Legal skills decline – decision making
- Service focus - client/applicant /investor experience not part of planning
- Inconsistencies in interpretation/processing
- Centralisation= current slowdown: turnaround by DHA/Litigation
- Impact on Investment environment/skilled personnel



FIPSA:

- Membership- Only Registered IPs
- Approach to Challenges
 - Parliamentary Input
 - Engage DHA as issues arise
 - Litigation on Principle issues-Law and Service Delivery (pending group action)



Issues/Challenges: UK Visas

- UK Downturn
- New Government=New Immigration Policy
- Cap on skilled Applications=21500 per month, rollover system
- UK Companies already talking about **offshoring** to other destinations



Issues/Challenges: Inbound to SA (Immigration)

Nigeria:

- Visa system=must have correct permit: slow process
- Can be cumbersome if no local partner to assist with labour application in Nigeria
- Cash Deposits payable



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Questions: discuss afterwards